



GMSDC
Georgia Minority Supplier Development Council
YOUR VITAL LINK

NEWSLINK

2007 SAVE THE DATE!

Visit www.gmsdc.org for event dates and details.

EVENTS

- July 10th
Business Opportunity Luncheon
- September 11th
Business Opportunity Luncheon
- September 24th
MBE Input Committee Regional Conference
- October 28-31st
NMSDC Conference and Business Opportunity Fair
- November 13th
Business Opportunity Luncheon

ONGOING

1st Tuesdays held at GMSDC office
Learn more about the council and the membership benefits July 3rd, August 7th, September 4th

GMSDC, The Resource for Linking Committed Corporations and Progressive Minority Suppliers

- Certification of qualified Minority Business Enterprises
- Corporate Program Measurement and Best Practices
- Networking
- Development and Training

For more information on minority certification or corporate membership, call us at 404.589.4929.

GMSDC is a not-for-profit organization that links corporate America and minority-owned enterprises in long-term business partnerships. GMSDC trains, educates, and sensitizes corporations about the economic benefits of using certified minority businesses, and works to better equip certified minority businesses to compete for contracts. GMSDC is a regional affiliate of the National Minority Supplier Development Council.

CORPORATE SPOTLIGHT

 **AGL Resources**
Opening Doors for Minority Suppliers



AGL Resources, an Atlanta-based energy services company, serves more than 2.2 million customers in six states, including Georgia, New Jersey, Virginia, Florida Tennessee and Maryland. AGL Resources is a Fortune 1000 company that also ranks 46th on Fortune's list of gas and electric utilities. In 2006, the company reported revenue of \$2.6 billion and net income of \$212 million. AGL Resources actively seeks products and services from diverse businesses. With six utilities, two gas storage facilities and an asset management company, the company purchases a wide of array of products and services, such as pipe; pipeline construction services; measuring and pressure equipment; paint, primers and supplies; vehicles and parts; welding supplies; and office equipment and supplies. AGL Resources works with many diverse suppliers including Georgia Minority Supplier Development Council-certified minority businesses, such as Corporate Temps, which provides staffing solutions; Alliance Professionals, which offers information systems consulting services; and McNeal Professional Services

Inc. AGL Resources seeks the best quality, overall value and service from all suppliers. To find out how you can qualify to do business with AGL Resources, please visit www.aglresources.com/supplierdiversity.

MBE SPOTLIGHT

 **McNEAL**
Professional Services

Capitalizing on High Demand in the Telecommunications Industry



When opportunity meets preparedness, you have a recipe for success. Leslie McNeal and her husband, Nathan McNeal, are fulfilling an ongoing demand in the technical staffing industry. Established in 2001, McNeal Professional Services Inc. (MPS) is an Atlanta-based Wireless Engineering Services company providing nationwide wireless and technical staffing services to its corporate clients, including GMSDC corporate members Cingular Wireless (the new AT&T), Verizon Wireless and AGL Resources. Whether reducing network interference, increasing capacity, improving coverage or providing its client's with contract, contract-to-permanent and perma-

nent placements, MPS works efficiently and effectively to meet its clients' objectives.

A CUT ABOVE THE REST

 **South Coast Paper**
Products/Performance/Possibilities



As a leading paper manufacturer both nationally and internationally, South Coast Paper converts a variety of cut-size papers. Although the paper manufacturer has been around for only eight years, their commitment to servicing its clients has earned them a solid reputation in the paper industry. Shortly after Hurricane Katrina, South Coast Paper moved its headquarters from Hammond, La., to Atlanta, Ga., and subsequently moved its converting facility to Maplesville, Ala. Since moving offices, its capacity in staffing, production and warehousing has merely doubled. Key OEM's such as Xerox (a GMSDC corporate member) and Hewlett Packard count on South Coast Paper to produce high quality products for their customers. Its other corporate customers, who are GMSDC corporate members, Staples, Corporate Express, Office Max and The Coca-Cola Company consider South Coast Paper as champions in providing quality custom solutions to a diversified customer base.

GMSDC ANNOUNCES NEW MBE PROGRAM



GMSDC's new program identifies certified minority business enterprises (MBEs) who have created successful business relationships with GMSDC corporate members by providing the highest quality products and/or services. MBEs must have a proven track record of success, outstanding contracting experience on a regional basis and must have captured the attention of a corporate sponsor. The Georgia Plus program distinguishes these MBEs as "the best-in-class" and as leaders in their industry. Corporate members continue to look to GMSDC for guidance on MBEs with the capacity to positively influence growth and expansion of business opportunities regionally. Visit www.gmsdc.org to learn more about the Georgia Plus Program.